

Viacheslav Kramarenko

CHIEF FINANCIAL OFFICER | CFO · EXECUTIVE DIRECTOR (CEO · COO)

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kramarenko-prof.ru/viacheslav Press & Media Coverage
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PROFILE Executive Profile

C-level executive and Chief Financial Officer with **30 years of leadership** in corporate finance, group treasury, crisis turnaround, debt restructuring, capital raising, and large-scale infrastructure investments. Diverse operational experience across Industrial Manufacturing, Power Generation & Utilities, Chemicals, IT & E-commerce, and Commercial Banking.

Proven track record of building and optimizing the finance function in turbulent environments: liquidity management, syndicated credit facilities, bond issuances, currency risk hedging (options, forwards, swaps), zero-based budgeting, SAP/1C ERP integrations, and KPI frameworks. Structured multi-billion-ruble federal projects for PJSC Gazprom and major industrial groups. Author of a proprietary business performance methodology based on WACC capital consumption modeling and managerial talent activation.

EXPERTISE Core Competencies

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| ▪ Corporate Finance & Financial Strategy: | Digital group modeling, long-term capital structure. | ▪ Treasury & Liquidity Steering: | Centralized cash pools, CFS/BDR/BDDS, working capital optimization. |
| ▪ Budgeting & Management Accounting: | Cost centers, KPI architecture, ERP automation (SAP, 1C). | ▪ Debt & Project Financing: | Syndicated loans, credit lines, special monitored accounts (OBS). |
| ▪ Debt Restructuring & Turnarounds: | Corporate insolvencies, creditor workouts, Government Decree 1002. | ▪ Public Debt & Capital Equipment Leasing: | Bond placements, underwriting, major industrial leasing. |
| ▪ FX Risk Management & Derivatives: | Currency options, forwards, interest rate & currency swaps. | ▪ Investment Appraisal & M&A: | Due diligence, NPV/IRR valuation, post-merger integration. |
| ▪ Internal Audit & Transparency: | Compliance, cost rationalization, stakeholder reporting. | ▪ Holding Companies & Cross-Border: | Multi-entity governance, e-commerce, international jurisdictions. |

TRACK RECORD Professional Experience

AQUA LLC — Chief Executive Officer

May 2026 – Present

- Directed software engineering and digital marketing teams, overseeing operational finances and capital allocation for an e-commerce corporate group.
- Architected and implemented a proprietary business efficiency framework based on: (1) precise calculation of the cost of working capital consumption (WACC); (2) identifying and developing core strengths (Ikigai) of each manager through transparent KPIs; (3) forming synergistic cross-functional teams.
- Delivered multi-fold productivity gains and enhanced executive visibility through end-to-end operational metrics digitalization.

Comita Group — Chief Financial Officer / Chief Executive Officer

2016 – 2026

- Steered the industrial and telecom engineering holding out of deep financial crisis into stability, serving as CFO and CEO across 5 subsidiaries.
- Formulated and automated group-wide financial planning (BDR, BDDS) and multi-currency digital financial models covering international divisions (Serbia, Slovenia, Turkey, Kazakhstan).
- Structured and managed financing via special government-monitored accounts (OBS) for PJSC Gazprom federal infrastructure projects: Mobile Compressor Stations, radio-relay communications, TurkStream and Balkan Stream infrastructure (>2B RUB aggregate budget).
- Secured credit facilities with Sberbank and SMP Bank, arranged bank guarantees and heavy industrial leasing (Gazprombank Leasing, Techtransleasing).
- Automated centralized treasury, management accounting, and tax compliance (Excel, 1C); instituted corporate KPI and project milestone monitoring.
- Built and led an R&D consortium restoring industrial technology for producing microbial feed protein (gaprin / NextBioFeed) from natural gas, co-authoring multiple patents (valuation by KPMG exceeds 7B RUB).

Voronezh Aqua Group — CFO / COO / Chief Executive Officer

2013 – 2016

- Established an industrial water treatment business division structured under the BOOT model (Build-Own-Operate-Transfer).
- Co-organized 2 public corporate bond placements with Region Investment Group, securing institutional funding.
- Attracted long-term debt financing, optimized cost structure, and built financial stability across manufacturing and field operations.
- Engineered FX hedging programs (options, forwards, currency swaps); executed water treatment project for Fortum TPP.

Sberbank Leasing — Vice President

2012 – 2013

- Originated and structured complex leasing transactions for major enterprise clients in the power generation and utility sectors.
- Designed bespoke leasing instruments for capital-intensive infrastructure and plant equipment.

Rosenergoatom Concern, Leningrad Nuclear Power Plant —

2011 – 2012

- Deputy Director of Finance & Economics
- Managed financial and economic operations for the major nuclear power station branch of the state nuclear corporation.
 - Spearheaded the enterprise-wide rollout of SAP ERP, increasing financial reporting transparency and workflow rigor.

Rostec (RT-Chemcomposite) — First Deputy CEO of Finance & Economics

2011

- Organized the corporate formation of a high-tech holding company for advanced composite materials manufacturing.
- Constructed a centralized treasury and instituted ground-up management accounting (BDR, BDDS, balance sheet governance).

Power Utilities: Irkutskenergo, TGC-6, DTEK — CEO / Director of Generation & Sales

2002 – 2010

- Controlled liquidity and managed multi-billion capital programs across thermal power generation assets in Russia and Ukraine.
- Directed the implementation of federal Capacity Supply Agreement (DPM) capital construction and modernization programs.
- Governed an operational contour of 13 power plant branches and 26 subsidiaries, reducing unplanned outages through optimized repair funds.

Siberian Chemical Plants: Usolyekhimprom, Sayanskkhimprom — CFO / Executive Director

1999 – 2004

- Led complex financial turnarounds and managed debt restructuring for major chemical industrial plants.
- Directed controlled insolvency and competitive bidding procedures at Sayanskkhimprom, preserving productive asset integrity.
- Successfully restructured debt portfolios with the Pension Fund and Federal Tax Service under Government Decree No. 1002.

Commercial Banking: VSKB, Soyuz, Inkombank — Trader / Project Finance Analyst

1995 – 1999

- Analyzed corporate investment feasibility, cash flow stability, and loan credit risks across mid-to-large industrial borrowers.
- Traded sovereign (GKO, OFZ) and corporate fixed-income securities (licensed professional securities broker).
- Authored proprietary mathematical models and software for real-time bond yield spread evaluation and arbitrage analysis.

ACADEMICS	Education & Executive Qualifications
1998	Irkutsk State Economics Academy (Baikal State University) — Higher Degree in Economics / Commerce
2005–2008	Grenoble École de Management (GGSB, France) — Master of Business Administration (MBA)
2001–2008	Russian Presidential Academy (RANEPa) — Executive MBA & Professional Retraining Diploma "Top Manager"
2011	Adizes Institute Worldwide — Organizational Lifecycle Management Methodology
2014	Executive Coaching — Strategic Leadership of Large Industrial Enterprises
2026	Yandex Practicum — Professional Qualification, "Digital Marketing & Traffic Management"
2008	Management Development Institute — Executive Leadership & High-Performance Team Collaboration

ADDITIONAL	Languages & Executive References
▪ Languages:	Russian (Native), English (C2 Proficient / Full Professional Working Fluency).
▪ Executive References:	Federation Council of Russia (Senator V. Nagovitsyn), Skolkovo Foundation (Vice President M. Sheyfel).
▪ Proprietary Methodology:	Author of "Business Through Talents" (WACC calculation + Ikigai KPI framework).
▪ Corporate References:	Huaxun Group China (Partner V. Kostrov), Comita Group (CEO O. Rybin), IBS (Partner V. Danilchuk).

Executive Summary: Strategic and hands-on Chief Financial Officer with 30 years of cross-industry leadership. Proven ability to safeguard corporate liquidity, negotiate large-scale bank facilities, issue bonds, hedge market risks, integrate ERP systems, and execute complex turnarounds to drive sustainable enterprise valuation.